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HEAD OFFICE

A Word from the Group General Manager

Dear Clients,

In this newsletter we highlight [Gemini's](#) expertise in IT contracting, as well as news from our offices in China and Thailand, all bundled with some general interest features and humour.

I am sorry to announce that Graham Price will shortly be leaving Gemini after more than three years as General Manager. Graham will be replaced by Callan Anderson on 14th September – Callan has written a few words of introduction below.

As always your comments and feedback are welcome at any time callan@gemini.com.hk

James C Sutherland
Director

Introduction from Callan Anderson



It gives me great pleasure to join Gemini Personnel, a firm that is one of the most established recruitment and human resource consultancies in the region, garnering an enviable pedigree and service offering by a dedicated team of consultants and business professionals that I have admired externally for some time.

I am sure over the next weeks and months, I will have the opportunity to meet many of our clients and partners, but also feel a brief history of my background may be pertinent as an introduction. I am a strong believer that the job you start your career with does not need to be the same one you retire with, and this is probably something that I have accepted more and more as my own career and experience developed.

My first job was in hotel management in Edinburgh (Scotland), and then quickly took a sharp turn in the voluntary sector, from where I ended up in the United Nations supporting infrastructure projects during the Bosnian conflict. Giving up my bullet proof vest and blue helmet, I moved into business consultancy and the heady days of e-business, only to be catapulted to Hong Kong in the year 2000 as the dot com bubble was bursting. A number of years in IT operations and regional consulting engagements led me to the recruitment and

human resource consulting field, where I have remained happily for the last few years.

For any recruiter, the above career path would make it difficult to pigeonhole me into one particular job function, yet I believe as a professional recruiter, our job is not to pigeonhole candidates, but to think outside of the box in such a way as to help our clients achieve the best hiring decision to take their business forward.

With that in mind, joining Gemini is one of the major highlights of my twenty-year career, and look forward to working closely with all our clients as an enabler in achieving your business objectives and strategies for the coming months.

Thought for the month

“Blessed is the man who, having nothing to say, abstains from giving us wordy evidence of the fact.”

George Eliot (Mary Ann Evans) (1819–1880)

English writer

GEMINI PERSONNEL HONG KONG

Public holidays in Hong Kong

National day	Thursday 1 October
Mid autumn Festival	Saturday 3 October
Chung Yeung Festival	Monday 26 October

IT Contract Support

Recruitment of contract or permanent resource can help ensure your Programme and Projects commence on time, within your budget and or provide emergency assistance to bring a project back on schedule. Although the sentiment is quite mixed, more people are open to take up Contract positions in the current market situation.



Recruitment firms who can provide flexible, affordable, and professional / suitable resources enabling Clients to seamlessly manage the peaks and troughs of project demands are always in demand. IT industry has a very specialized requirement on the skill set and its mandatory that the Recruiters can speak the language, understand the requirements of the project and accordingly help in screening & shortlisting the suitable candidates.

Gemini has the expertise in recruiting temp staff and a solid database of candidates interested to take up contract opportunities for short and long term. We specialize in the following areas

- Application Development
- Web hosting
- Help Desk
- Tech / Network Support
- Hardware / Software Sales
- Project Management

There is always a demand for industry specific Programme and Project Managers with Prince 2, ITIL and PMI qualifications delivering best practice according to industry standards

Our experience in the diverse markets includes Advertising, Hospitality, Construction, Government, Insurance, Banking, Accounting, Broadcasting etc.

Some of the most frequently hired profiles in this time of the year are: -

Network Maintenance: A few hours a month or ongoing support depending on the size and complexity of your network. Using our Temp staffs allows the freedom of not being locked into permanent resource while the service required is minimal. Our temp staffs have experience in Windows/ Unix Platforms

Database design and maintenance: Our temp database developer can develop your system from scratch or provide ongoing support to an existing system as required. We have helped to hire candidate with experience in Oracle, Sybase, SQL & DB2 in both Windows & Unix platform

Custom Programming: Our temp programmers can custom program an application specific to your needs and under you control in a short period of time as a project, prepare documentation. We can help hire candidates with experience in Java, VC++, .NET, VB etc. with solid experience in web programming also.

For further information about IT Contract Support, please contact diya@gemini.com.hk

OVERSEAS OUTSOURCING

Outsourcing in India



The Indian outsourcing industry has, by and large, survived the global financial meltdown, despite the US having made some noises about jobs being exported by large corporations. The industry in India started growing in mid-1990s and continues to do so.

There are two broad sub-segments:

IT (Information Technology) software solutions and products.

BPO-ITES (IT Enabled Services) call centres and data processing.

According to NASSCOM (National Association of Software and Service Companies), the industry clocked revenue of US\$ 58.8 billion in 08-09, of which domestic turnover was only US\$ 12.5 billion. Even in fiscal year 08-09, when the financial tsunami hit, export revenue of the Indian outsourcing industry grew 16.3% while domestic BPO surged 21%. In 09-10, the industry is expecting a growth of about 4-7%.

The Indian industry has survived the global meltdown mainly because large banks, insurance companies and other financial institutions have large long term deals with Indian service providers, They are dependent them and importantly are satisfied with the quality of service they receive.

The Indian industry is generally ahead of its developed world counterparts in the knowledge-based sector in terms of gender wise composition of its workforce as about a fourth of all IT workers and software professionals are women. The proportion of women in this industry is rising steadily and women number about a third of total number of employees. After graduation, most women work for a few years for mid-sized companies and then they become part-time workers for the same employers. This actually reduces costs of companies and at the same time provides women an opportunity to keep themselves busy and earn some money at the same time.

Geographically, the industry is quite well spread now. Besides the globally known Bangalore (now Bengaluru), Gurgaon (near New Delhi), Hyderabad and Mumbai have become very large centres.

For further information about IT Outsourcing in India, please contact diya@gemini.com.hk



"At this time we would like to remind you to eat and drink at regular intervals. Thank you for continuing to hold."

WOMEN'S REPRESENTATION



Women in the workplace

The Hong Kong SAR Government has spoken out for women in the workplace. That the government is committed to promoting gender equality is to be reflected in the design of the new headquarters building at the former HMS Tamar site. "The new government headquarters and the Legislative Council complex in Admiralty will be fitted with non-reflective flooring to keep peeping toms away," said Secretary for Labour and Welfare Matthew Cheung Kin-chung last month.

The government's promotion of gender equality addresses the "3E" - environment, empowerment and education. The government created a Gender Mainstreaming Checklist to ensure gender perspectives are included when formulating policies. Women currently account for 34 percent of all civil servants. Of all the directorate officers, 33 percent are female.

In industry

However, trade and industry have not progressed so far. Even in Western Europe, though women account for about 44% of all jobs, the number of women working in hi-tech knowledge-based industries is still only a fraction of the total number of workers. Increasing the number of women in the field could, in fact, help offset an impending crisis. "The networking skills shortage in Europe isn't going away despite the recent economic downturn," says Mike Couzens, Managing Director of corporate communications and training for Cisco EMEA. "Women could make a major contribution towards plugging that gap and help companies and countries stay competitive." At the end of last year, only 5.6 percent of engineers in Western Europe were female. That number is projected to increase in 2010 but that alone won't be enough to offset the shortage of skilled networking professionals, which is expected to exceed 500,000 in the region.

Women in the board room



When it comes to increasing the number of women in boardrooms, should we do what Norway is doing? Back in 2002, 70% of that country's leading companies didn't have a single woman in the boardroom. A year later, the Norwegian legislature voted to ensure that by the end of 2008, every publicly traded and public limited company would have a board that was at least 40% female. Now that Norway has mandated -- and achieved -- greater gender equality in the boardroom, has it made a difference? While few in Norway want

to go back to the status quo, many are questioning whether the state can really mandate corporate diversity. Many talented female business leaders are now spending most of their time in board meetings. The law has spawned a growing class of what might be considered professional board sitters, which some in Norway have nicknamed "the Golden Skirts." Some believe they could have been filling very good and important managerial positions, instead of sitting on boards.

And on the golf course

Ever heard the old wives' tale about the word 'golf'? Supposedly it stands for "Gentlemen Only, Ladies Forbidden."

Of course it's not true.

But as professional women ascend the corporate ladder, armed with skills and experiences they feel are necessary to break the glass ceiling, many overlook one small detail that most men understand. The majority of top-level executives play golf, and they do so for professional and personal advancement. Yet most women don't regard golf as an essential business tool or utilize it as effectively as men do.

Does playing golf really make a difference? The game of golf is synonymous with "big business," and is one of the most effective tools for the networking and dealmaking in the modern business world. An estimated 90% of Fortune 500 CEO's play golf. Many female executives spend long hours at the office, believing hard work is what's needed to get ahead.

Even those who believe in the "Work smarter, not harder" mantra are uncomfortable with the idea of leaving work early to meet up with colleagues or clients, and essentially, have fun. Yet it's a fact that working smarter often means putting yourself in the right place, with the right people, and at the right time.

And that's exactly what golf provides - proximity and access.

WORK EFFECTIVELY WITH PEOPLE WITH LARGE EGOS

How do you work effectively with people with large egos, in a group, such that the situation doesn't become unhealthy? Those with bloated egos often find it difficult to continue a conversation when the discussion strays from them, or what they wish to talk about.



Types

Egos come in different types. As facilitators and HR managers, you are likely to encounter three types of egos in your meetings.

Taught Ego

This is a set of feelings, thoughts and behaviours that we all have learned from our families and significant others in our lives. Individuals with taught egos develop their communication styles and behaviours over time, and they know (or so they believe) which approach is best in what situation (given their frame of reference). A person having this ego type might be strict, judgmental, or quick to form opinions because of the beliefs and morals he/she has acquired. Somewhere in their head, such persons have a manual on how life should run, and they are in place to carry the torch for the cause. In short, they are like a tape recorder replaying and using what they already know, and strongly believe in.

Logical Ego

Here the ego deals and responds to the here and now. Individuals with logical egos take the best from the past and use it appropriately in the present. This ego type sees people as they are, rather than which values and beliefs a person wants to project onto them. A person with this ego type has learned the value of being sensible, logical, detached and calm. They search for factual information on which to make decisions and formulate actions. A person having this ego type might listen patiently and gather data to create a rational decision on the data collected. In short, they are like human computers, referencing data and experiences to make decisions in the current reality, and then move forward.

Instinctive Ego

This is a set of feelings, thoughts and behaviours that are more uninhibited, inquisitive, creative and curious. You might experience people with instinctive egos being playful, prone to having tantrums, sulking frequently and often becoming impulsive or emotional. A person using this ego type might explore options and in turn make sure the group is having fun during the process. In short, they are like play dough, molding and creating as they go.

Each of these ego types are designed to protect an individual's psyche from harm and make the person feel more comfortable. They're neither right nor wrong; it's simply a matter of taste. For a facilitator, the task is to manage these ego types in a manner that ensures conclusion of business at hand.

Dealing with Egos

When dealing with egos in a meeting, there are some dynamics to consider before you intervene and facilitate the situation:

1. Relationship You Have with the Person

Is the person you are dealing with a peer, subordinate, or a client? Is the person of the same (as yours) or opposite gender? Does the person come from a different culture? When the people are innately different, there are corresponding differences in values and beliefs, and that changes the way we communicate, and how we are expected to communicate. While dealing with a person with significantly different beliefs and values, consider making it clear, to an individual or a group that you are working with, what your role is, and what you understand their role to be. Presenting this information up front can help you position your intentions when you decide to intervene, and move more quickly toward a joint resolution.

2. Role the Person Plays in the Group

Some groups accept and depend on certain types of egos that individuals bring to the table. Healthy or not, the egos are a known quantity, and something they can depend on for instigating action. Sometimes people are happy and relieved that another's ego is likely to address an issue they don't want to address themselves. They come to depend on the ego, or tolerate it, because the results are, to them, the key issue. Consider checking with the group to determine if the behaviour is acceptable. Recognise that people are motivated by both fear and need. If you can determine what a person's fears are, or what they need, you are well on your way to understanding and addressing their behaviour.

3. Role the Person Plays in the Organisation

Some individuals are in higher positions because their ego, behaviour, actions, intelligence and political savvy have served them well in the past. They have achieved their current level in the organization and know how to behave in order to stay at this level. They have no

interest in changing their behaviour. Mull over the subject of 'position' at the beginning of the meeting. Have a clear understanding of whether this is a meeting for the purpose of reaching agreement with all the players (as equals in the room), or are people's inputs being considered in the context of roles / positions represented in the room.

A person's behaviour can make perfect sense to such persons. After all, their ego is naturally protecting other issues present unconsciously. Egos are part of the dynamics within a group and need to be managed.

Results

The results of the facilitation are affected by your preparation. Setting the tone, purpose, parameters and ground rules before you start a meeting is often the key. It is a proactive measure while working with egos which may surface during a meeting.

Facilitation is an experience that involves all your senses. The environment you create, the colours, the sounds, the shared laughter, and the taste left in people's mouths, all impact the experience. Being open to understanding people's fears and needs, and trying to address the real issue causing the behaviour is necessary for dealing with issues that might surface because of the egos.

The facilitation process, as a ritual, needs to have a strong beginning and close. The end should provide an opportunity for the group to celebrate its success.

Eileen Dowse is an organisational Psychologist and Certified Master Facilitator for Evans & Peck Organisational Development. Reproduced with permission.

EXECUTIVES YOU MAY BE INTERESTED IN

Gemini Executive attracts a large number of high calibre executives. In addition to an extensive database, Gemini has an impressive network of industry contacts which enables us to identify the right executive for your team. Please contact Gemini for more details of these and other quality executives.

Regional Corporate Development Director

Ref: 47884

- Experienced business development and strategic investment professional with new venture startup, corporate finance, international project management exposure
- MBA, Master of Engineering and a candidate of CFA Charterholder.
- Investment function since Year 2000 as VP, Business Development and Corporate Planning and later in VP, Corporate Finance capacity for a US-listed Corp.
- Exposure in reverse acquisition to enable public capital financing and attract strategic investors, also in direct investment, corporate finance project in the region
- Served as board member of an investee company which provided off-shore service in Asia, and governed the operation from startup to sell-off with 20% IRR.
- Restructured tax remuneration for multiple entities in Asia Pacific and significantly reduced/deferred the tax liability

Assistant Contracts Director

Ref: 47885

- M.Sc. with 24 years of experience in project and cost management.
- This executive level candidate has been involved in numerous building projects, including institutional, commercial and infrastructure development. 12 years on site management experience, working with various main contractors, and has been responsible for planning implementation work, site supervision, progress monitoring and co-ordination with sub-contractors.
- Professional registrations include MCIQB, MRICS and MCIOA.

Business Director

Ref: 36252

- Senior Commercial Executive with Engineering Degree and MBA
- More than 12 years of Alliances and Product Marketing management experience for multinational ICT vendors and carriers
- Hands-on experience in commercial management with P&L, business development, product & program management on regional level
- Major strengths in driving revenue, alliances, strategic planning, contract negotiation and entrepreneurship within global & APAC context
- Entrepreneurial and commercial savvy

Legal General Counsel – Life Insurance

Ref: 47719

- A well-seasoned and qualified solicitor with about 24 years of work experience, specializing in insurance and banking finance.
- He has and currently still is working for reputable legal, financial and insurance companies in Hong Kong market as well as global market.
- He has about 9 year's in-house legal adviser expertise since 2000.
- An expatriate who is a Hong Kong permanent resident who has lived and worked in Hong Kong for many years with conversational Cantonese.
- Admitted as a Solicitor in Hong Kong, England & Wales.

For more information about these candidates or Gemini's Executive Division and the services it provides, please contact the Gemini Executive Manager: Ms Helen Law at helenl@gemini.com.hk or call our Executive Division on 3552 9139.

NATIONAL HUG YOUR BOSS DAY?

National Hug Your Boss Day (!)

You probably did not know that Tuesday, 21 August, was National Hug Your Boss Day (!); at least it was in the UK.

Devised by online job board - TipTopJob.com – the 'National Hug Your Boss Day' was observed on Friday 21 August. Employees across the UK, to test the quality of their working relationship with their manager, were asked the all important "Could you hug your boss?" question.

Corinne Dauncey, a careers expert, said: "A good working relationship between a boss and an employee is key to improving the overall efficiency of an organisation." Research shows that a company's progress is often hindered by poor relationships between managers and their staff, which, coupled with an increase in recession induced redundancies, has seen a significant decline in staff morale and motivation.

Workers were encouraged to email photographs of themselves hugging their boss to the campaign's website, where they will be displayed in the gallery.

You can see the outcome for yourself at <http://www.nationalhugyourbosssday.co.uk!>



Derek Beesley & Jason Wickson at Property Care in Oxfordshire (more like strangling!!)

JM GEMINI CHINA

Public Holidays in China

National Day and Mid Autumn Festival 1st – 8th Oct 2009

(JM Gemini return to work on Friday 9 Oct 2009; their offices will also be open on Saturday 10 Oct 2009)

Unemployment in China

China's unemployment situation remains grave despite some signs of economic recovery in the first half of 2009, according to Wang Yadong, an official of the Ministry of Human Resources and Social Security.



Speaking at a press conference in Beijing, Wang said 18 million migrant workers returned home jobless before the Spring Festival in January, "As the financial crisis forced closure of factories in the coastal regions where they used to work." The figure is based on a survey jointly conducted by the ministry and the National Bureau of Statistics during the Spring Festival - and is two million less than the 20 million unemployed migrant workers quoted by official sources at the time.

"Three million college graduates from 2009 are also still unemployed, representing 32 per cent of this year's record 6.11 million total of university graduates," Wang added.

China's total number of urban unemployed was 9.06 million at the end of June, "down 90,000 from the end of the first quarter," according to state media.

Temporary Staffing Solutions

A recent article in the Recruitment Today newsletter from the UK concerns a new European directive aimed at protecting agency (temporary staff) workers (see article below).

Public service union **UNISON** has called on the UK Government to do the right thing by agency workers when it brings in the EU Agency Workers' Directive (AWD). In its submission to the consultation, the union is calling for the directive to take a wide view of basic employment rights and the definition of agency workers, and to implement the directive in full during this Parliament.

Dave Prentis, UNISON General Secretary, said: "It is time to do the right thing by temporary and agency workers by ensuring the directive includes a wide view of basic employment rights. We want to see, for example, agency workers getting paid maternity, paternity and adoption leave. They should also be entitled to bonuses, training, redundancy and holiday pay and have access to workplace facilities such as childcare and transport services. The directive must include a broad and clear definition of agency workers, leaving unscrupulous employers no loopholes to get around the law."

'Do right thing by agency workers'

When using J. M. Gemini's temporary, contractor or payroll solutions you can rest easy that all our staff assigned to our client companies receive the same compensation and benefits entitlement as full time permanent employees. For further details please contact theresaf@jmgemini.com

Training in China

There are unique opportunities in China's education and training industry. As competition in the labour market intensifies, more Chinese are seeking ways to upgrade their knowledge and skill sets. Large domestic corporations are turning to training as a key component of their retention strategy. There is now immense demand for training in the industry, particularly in the areas of language, IT and soft skills training.

Market Overview

The education and training market in China grew at about 12 per cent in 2008, and is expected to reach USD 200 bn in value by 2010. The market for traditional English language training is nearly saturated; though valued at USD 2.2 bn in 2008, there are more than 50,000 companies in this sector. The children's education sector is expected to grow rapidly and exceed USD 12 bn by 2010 as parents find it increasingly important to supplement their children's compulsory education.

Emerging Opportunities

Practical skills training, especially oral English, managerial and other business-related soft skills, continue to be popular among the Chinese. There is strong demand from companies seeking qualified and skilled managers, scarce commodities in China. Demand for practical skills training is also being driven by individuals seeking competitive advantages in the labour market. Parents are investing more in their children's education and training as it is seen as a way to secure a better future for them.

When branding your offering in the education and training industry in China, consider:-

Reputation A well-reputed service provider gives its customer assurance of its quality and engages qualified trainers.

Foreignness Foreign brands are generally associated with quality. In particular, international teaching methods are deemed to provide students with an international perspective.

Customisation Tailored courses are deemed better in helping students to overcome specific problems or gaining advantages over their peers.

Challenges Ahead

Despite all the opportunities in the education and training industry, entrants can expect to face several challenges in China, including:

Overcapacity (especially children's education) protection of intellectual property rights;

Difficulty of selling soft skills training to Chinese companies; and

Unfamiliar and rapidly changing regulatory environment

Challenges exist, but can be overcome. With an annual growth of more than 20 per cent across some sectors in China's education and training industry, this is a market that should not be neglected.

Source Chinabiz.

If you would like to know more about recruiting talent in China, please contact www.jmgemini.com

GEMINI PERSONNEL THAILAND

Public Holidays in September

This month is uniquely focused on redressing the economy and on professional activities: no public holidays are scheduled during this month.

Next one coming up is October 23rd, commemorating the passing of King Chulalongkorn.



New Labour Law in Action

The main law governing labor relations in Thailand, underwent significant amendments in May 2008. Now well into 2009 we start seeing the practical effects of some of these changes as well as the strict enforcement by the labor inspectors and courts.

We will highlight 4 topical changes in today's contribution:

Temporary cessation of work

Although at the time of publication in May 2008 nobody expected it to be so rapidly being tried and tested, the changes concerning temporary business cessation for reasons other than force majeure were strictly implemented and affected tens of companies in the past months:

- the employer now has to pay 75% of a normal working day's wages (up from 50 %) per day not worked
- the stricter definition of what constitutes a valid reason for cessation gave some hiccups when so many factories had to stop working during the first and second quarter of 2009 – what used to be a pure formality, now requires professional guidance and support of an experienced HR person a lawyer
- companies now need to give 3 day's notice prior to the cessation being becoming effective (up from 0)

Overtime regulations

The 2008 labor act allows parties to agree that employees who work less than their regular scheduled hours on a particular day may make up for the missing hours by working extra time on other normal working days – in fact allowing a substantial amount of flexibility as long as parties agree. This measure was very positively welcomed by the companies with hectic order volumes.

However the total number of working hours must not exceed 9 hours per day and 48 hours per week. The employer shall pay remuneration at 1.5 times the hourly wage rate for the hours worked in excess of 8 hours!!

Severance Pay

When a company relocates its place of business, employees may choose to end the employment contract if the relocation has an important impact on their or their family's way of life. If they do so, they are entitled to a special severance pay. This special rate was increased from 50 % of normal severance to a full 100%.

As a reminder, the severance pay varies between 30 days and 300 days in Thailand depending on length of service.

<u>Length of Service</u>	<u>Severance pay</u>
120 days- 364 days	30 days
1 - 2 y	90 days
3 – 5 y	180 days
6 – 9 y	240 days
10 y +	300 days

Probation

The LPA 2008 makes it clear that probationary employees are entitled to the same notice of termination to which other employees are entitled (commonly 1 month after the current pay period ends).

If you would like to know more about **Gemini in Thailand** please contact your **Gemini** consultant or see our website www.geminipersonnel.com

FOOD FOR THOUGHT

List of 10 rules for employee.....

Rule 1

Don't lie. It wastes my time and yours. I'm sure to catch you in the end, and that's the wrong end.

Rule II

Watch your work, not the clock. A long day's work makes a long day short and a short day's work makes my face long.

Rule III

Give me more than I expect and I'll pay you more than you expect. I can afford to increase your pay if you'll increase my profits.

Rule IV

You owe so much to yourself that you can't afford to owe anybody else. Keep out of debt or out of my employ.

Rule V

Dishonesty is never an accident. Good men like good women can't see temptation when they meet it.

Rule VI

Mind your own business and in time you'll have a business of your own to mind.

Rule VII

Don't do anything here which hurts your self-respect. An employee who is willing to steal for me is capable of stealing from me.

Rule VIII

It's none of my business what you do at night, but if dissipation affects what you do the next day, and you do half as much as I demand, you 'll last half as long as you hope.

Rule IX

Don't tell me what I'd like to hear but what I ought to hear. I don't want a valet to my vanity, but I need lots of them for my dollars.

Rule X

Don't kick if I kick. If you're worth correcting, you're worth keeping. I don't waste time cutting specks out of rotten apples.

(author unknown)

TAKE A BREAK!

There has been much in the press recently about increasing the representation of women in government and in the board rooms.....

When I got home last night, my wife demanded that I take her someplace expensive... so, I took her to a gas station.

And that's when the fight started....

.....

My wife was hinting about what she wanted for our upcoming anniversary. She said, "I want something shiny that goes from 0 to 150 in about 3 seconds." I bought her a bathroom scale.

And that's when the fight started....

.....

I tried to talk my wife into buying a case of Molson Canadian for \$24.95. Instead, she bought a jar of face cream for \$17.95. I told her the beer would make her look better at night than the face cream.

And that's when the fight started....

.....
A man and a woman were asleep like two innocent babies.
Suddenly, at 3 O'clock in the morning, a loud noise came from outside.
The woman, bewildered, jumped up from the bed and yelled at the man 'Holy shit!
that Must be my husband!' So the man jumped out of the bed,
scared and naked, and jumped out the window.
He smashed himself on the ground, ran through a thorn bush, to his car, as fast as he could.
A few minutes later he returned and went up to the room and screamed at the woman,
'I AM your Husband!'
The woman yelled back, 'Yeah, then why were you running?'

And that's when the fight started....

.....
My wife sat down on the couch next to me as I was flipping channels.
She asked, 'What's on TV?'
I said, 'Dust.'

And that's when the fight started....

The Difference Between Lateral And Logical Thinking

Many years ago in a small village.

A farmer had the misfortune of owing a large sum of money to a village moneylender.

The Moneylender, who was old and ugly, fancied the farmer's beautiful Daughter. So he proposed a bargain.

He said he would forgo the farmer's debt if he could marry his Daughter. Both the farmer and his daughter were horrified by the Proposal.

So the cunning money-lender suggested that they let Providence decide the matter.

He told them that he would put a black pebble and a white pebble into an empty money bag. Then the girl would have to pick one pebble from the bag.

1. If she picked the black pebble, she would become his wife and her father's debt would be forgiven.
2. If she picked the white pebble she need not marry him and her father's debt would still be forgiven.
3. But if she refused to pick a pebble, her father would be thrown into Jail.

They were standing on a pebble strewn path in the farmer's field. As they talked, the moneylender bent over to pick up two pebbles. As he picked them up, the sharp-eyed girl noticed that he had picked up two black pebbles and put them into the bag.

He then asked the girl to pick a pebble from the bag.

Careful analysis would produce three possibilities:-

1. The girl should refuse to take a pebble.
2. The girl should show that there were two black pebbles in the bag and expose the money-lender as a cheat.
3. The girl should pick a black pebble and sacrifice herself in order to save her father from his debt and imprisonment.

Take a moment to ponder over the story. The above story is used with the hope that it will make us appreciate the difference between lateral and logical thinking.

The girl's dilemma cannot be solved with Traditional logical thinking. Think of the consequences if she chooses

The above logical answers.

What would you recommend to the Girl to do?

Well, here is what she did...

The girl put her hand into the moneybag and drew out a pebble. Without looking at it, she fumbled and let it fall onto the pebble-strewn path where it immediately became lost among all the other pebbles.

"Oh, how clumsy of me," she said. "But never mind, if you look into the Bag for the one that is left, you will be able to tell which pebble I picked."

Since the remaining pebble is black, it must be assumed that she had picked the white one. And since the money-lender dared not admit his Dishonesty, the girl changed what seemed an impossible situation into an extremely advantageous one.

Moral Of The Story:

Most complex problems do have a solution. It is only that we don't ATTEMPT to think.

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